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| 1 2 3 4 5 | Anjali J. Patel (SBN 028138) Tyler Allen Law Firm, PLLC 4201 North 24th Street, Suite 200 Phoenix, AZ 85016 Telephone: (602) 456-0545 Email: Anjali@allenlawaz.com | | | | | | | |
| 6 7 8 9 | Alain Villeneuve (pending <i>pro hac vice</i>) Senior Vice-President & General Counsel of TRX 1420 Fifth Avenue, Suite 2200 Seattle 98101, WA Telephone (312) 404-1569 Email: avilleneuve@trxtraining.com | | | | | | | |
| 10 | Attorneys for Plaintiff JFXD TRX ACQ LLC, dba TRX | | | | | | | |
| 11 12 13 | IN THE UNITED STATES DISTRICT COURT FOR THE DISTRICT OF ARIZONA | | | | | | | |
| 14 | JFXD TRX ACQ LLC, a Florida Limited | | | | | | | |
| 15 16 | Liability Company, Plaintiff, | Case No. 2:23-cv-02330-PHX-ROS PLAINTIFF'S MOTION FOR PRELIMINARY INJUNCTION AND MEMORANDUM IN SUPPORT | | | | | | |
| 17 18 | v. <trx.com>, a domain name,</trx.com> | THEREOF | | | | | | |
| 19 | and | Judge: Honorable Judge Roslyn O. Silver (Oral argument requested) | | | | | | |
| 20 21 | Loop Tze Ming, an individual from Malaysia | | | | | | | |
| 22 | Defendants. | | | | | | | |
| 23 | | | | | | | | |
| 24 | Plaintiff JFD TRX ACQ LLC hereby moves this Court for a preliminary injunction | | | | | | | |
| 25 26 | pursuant to 15 U.S.C. § 1116(a)and the equitable power of the Court pursuant to Rule 65 of the Federal Rules of Civil Procedure enjoining the transfer of the unused URL <trx.com> to</trx.com> | | | | | | | |
| 27 | TRX under the Anticybersquatting Consumer Protection Act ("ACPA" or "15 U.S.C. § | | | | | | | |
| 28 | 1125(d)"). This Motion is supported by the following Memorandum of Points and | | | | | | | |

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Authorities, the affidavit of Mr. Alain Villeneuve, Esq., as well as all pleadings of record, incorporated herein by reference.

MEMORANDUM OF POINTS AND AUTHORITIES

I.

SINGLE ISSUE TO BE DECIDED

Plaintiff is the world-famous U.S. veteran-brand TRX®, fathered by Randy Hetrick of the Navy Seals®. The unused URL is <trx.com> which sleeps in digital limbo held by a Malaysia cyber-pirate. TRX wants return of the URL pending trial. In 2021, Congress, as part of the omnibus law, reinforced rights of brand owners now presumed irreparably harmed by cyberpirates. Defendant filed with this Court a sworn pleading admitting cyber-piracy and purchase of <trx.com> for investment purposes. The ACPA's sole purpose is to protect brand owners when their marks are cyberpirated. The ACPA specifically gives injunctive power and URL transfer to Courts to help brand owners when fighting a digital ghost.

II.

LEGAL STANDARD

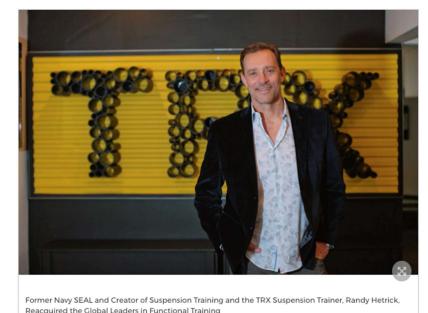
This Court has express statutory power to grant injunctions, according to the principles of equity and upon such terms as the court may deem reasonable to prevent a violation of the ACPA. See 15 U.S.C. § 1116(a). "Injunctive relief is the remedy of choice for trademark and unfair competition cases, since there is no adequate remedy at law for the injury caused by a defendant's continuing infringement." *Century 21 Real Estate Corp. v. Sandlin*, 846 F.2d 1175, 1180 (9th Cir. 1988). In order to obtain permanent injunctive relief, "[a] plaintiff must demonstrate: (1) that it has suffered an irreparable injury; (2) that remedies available at law, such as monetary damages, are inadequate to compensate for that injury; (3) that, considering the balance of hardships between the plaintiff and defendant, a remedy in equity is warranted; and (4) that the public interest would not be disserved by a permanent injunction." *eBay Inc. v. MercExchange, L.L.C.*, 547 U.S. 388, 391 (2006).

Element 1 has been addressed in that in January 2021, as part of the Trademark Modernization Act of 2020 (TMA) (Public Law 116-260, Subtitle B, Section 221) Section 34(a) of the Lanham Act (15 U.S.C. § 1116(a)) was amended to codify a rebuttable presumption of irreparable harm applies upon a finding of likelihood of success on the merits

- here a cyber-piracy case as to the ACPA. TRX must demonstrate by a preponderance of the evidence that (1) it is likely to prevail on the merits, (2) no real remedy is available at law, (3) the balance of hardship favors TRX, and (4) the public interest favors return of a URL and the end of cyberpiracy.

III. <u>STATEMENT OF FACTS¹</u>

Veteran Randal aka Randy Hetrick invented in 2003 the famous gym product called TRX®. Plaintiff sells fitness equipment under the famous brand TRX®. (Villeneuve Decl. at Exhibit A, ¶ 15). TRX® is one of the best-known fitness brands worldwide. In the U.S. alone, TRX owns fifteen trademark certificates. The earliest incontestable registration dates back to 2007. For fifteen years now, TRX has used openly and continuously in commerce TRX®. (Villeneuve Decl. at Exhibit A, ¶ 8). The previous owners were victims of a tsunami of counterfeiters and cyber-pirates and infringers. In June 2022, Fitness Anywhere LLC, was forced to a Chapter 11. (Villeneuve Decl. at Exhibit A, ¶ 11).



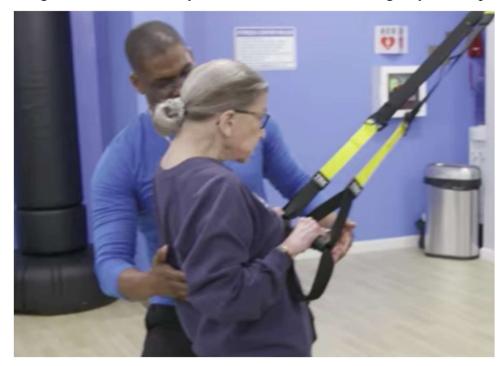
Plaintiff, owned by Jack Daly board member of the Navy Seal Foundation® and a friend of veteran Randy Hetrick, acquired TRX® and allowed Randy to return as Chairman. Randy and the company now must end all IP violations and needs this Court's help.

Cyber-piracy has plagued TRX for a decade as TRX@ prevailed twenty-two times at ¹ See declaration of Alain Villeneuve as <u>Exhibit A</u> and <u>Attachments A-H</u>.

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the ICANN / UDPR as it fought an army of cyber-pirates and counterfeiters to close and recapture hundreds of websites. (Villeneuve Decl. at Exhibit A, \P 10). Using the adage that one image is worth a thousand words, CNN® filmed cancer survivor and Supreme Court Justice Ruth Bader Ginsburg at 85, using TRX to stay in shape.

Image of the CNN® Story "How Ruth Bader Ginsburg stays in shape"



The brand is known everywhere and for example BarBend® article was "See Ruth Bader Ginsburg Crush a TRX Workout." (Villeneuve Decl. at Exhibit A, ¶ 13). The TRX® brand is famous, distinctive, incontestable, and more importantly unique. At issue is the domain $\langle \text{trx.com} \rangle$ and Plaintiff's mark is identical, namely TRX®. The WHOIS® registry was at the time of filing wrong and remains to this day wrong and unchanged. (Villeneuve Decl. at Exhibit A, ¶ 5-6). The website $\langle \text{trx.com} \rangle$ currently is estimated at \$42,000 by online tools. (Villeneuve Decl. at Exhibit A, ¶ 16).

IV. VICTORY ON MERITS IS SIMPLY ESTABLISHED IN THIS CASE

Count I is directed to a violation of the ACPA. (2:23-cv-02330, Dkt. #4, Amended Complaint). TRX must prove that (1) the defendant registered, trafficked in, or used a domain name, (2) the domain name is identical or confusingly similar to a protected mark owned by

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the plaintiff, and (3) the defendant acted with a bad faith intent to profit from that mark. *Axon Enter. V. Luxury Home Buyers, LLC*, 2:20-cv-01344-JAD-VCF, at *30 (D. Nev. Jul. 19, 2023). Defendant admits it has registered the domain name <trx.com>. *Ming v. Fitness Anywhere LLC*, 2:22-cv-02042, Dkt. #1, Complaint ¶ 16. (D. Nev. Nov. 30, 2022).

First, Panelist David E. Sorkin of Forum® (See Villeneuve Decl. at Exhibit A, <u>Attachment B</u> for decision) found bad faith from (a) Respondent refusal to participate, (b) entry of a completely fictitious name in the ownership, and (c) online pages on the URL it was up for sale for 1.2 million euros. (Villeneuve Declaration at Exhibit A, ¶ 6, <u>Attachment C</u>).

The #1 online value estimator for three-letter domains is Estibot®, a public website. It shows <trx.com> at \$42,000. (Villeneuve Declaration at Exhibit A, ¶ 16, Attachment H). The value is extrapolated comparable from \$33,333 (<eok.com>) to \$38,000 (<yeb.com>). *Id.* The Defendant admitted paying \$138,000, or more than 350% the value. (2:22-cv-02042, Complaint, Dkt. #1, ¶ 16). Payment of 350% of the basic value of any "investment" is not random.

Turning to the nine-factor test, bad faith is easy to establish. "Courts need not march through the nine factors seriatim because their use is merely permissive and the most important grounds for finding bad faith are the unique circumstances of the case." *IFIXITUSA LLC*, 2022 WL 2117845, at *4 (quotations omitted) quoted by *Mira Holdings Inc. v. UHS of Del.*, cv-23-00169 (D. Ariz. Aug. 18, 2023). The ACPA at Section 15 U.S.C. § 1125(d)(1)(B)(i)-(ix) lists nine factors, reviewed in turn below:

I. The Trademark Rights of a Party In The Domain Name

The first factor looks at ownership of any rights in "trx." Under trademark law, two or more registrants can own any word and since trademark law is national, the same right could be given to both parties. Defendant explains, "[r]ecently, the Plaintiff became interested in investments in digital assets, and was advised that the internet domain name TRX.com was available for sale." (2:22-cv-02042, Complaint, Dkt. #1, ¶ 10). "Plaintiff arranged to have the Domain Name resolve to a "for sale" page through which prospective purchasers could express interest in obtaining the Domain Name." (2:22-cv-02042, Complaint, Dkt. #1, ¶ 19). "Plaintiff has never used the Domain Name to advertise exercise products or services..." (2:22-cv-02042, Complaint, Dkt. #1, ¶ 21). Defendants admit having no rights and in contrast, Plaintiff is the owner of TRX in the United States and in most places around the world including Malaysia, where the alleged cyber-pirate is from. Evidence is given that TRX is registered in Malaysia, gyms use the product as TRX® and even Facebook® groups use the TRX brand in that location. (Villeneuve Declaration at Exhibit A, ¶14, Attachment G). Plaintiff owns TRX®, not Defendant.

II. Common Personal Name URLs

Some web addresses may be related to a personal name (e.g. <frank.com>, <smith.jp>). URL's which pair as names arguably hint at a good faith purchase. The URL <trx.com> has no vowels and is not a word. <trx.com> is not a legal or common name. This prong favors the Plaintiff.

III. Defendant's Prior Use

Certain words, expressions, might be used for a purpose. For example, the URL <262.com> could be purchased by a runner as a marathon is 26.2 miles long and while not a mark, could be used in the website for a purpose. TRX are three random letters and have no vowels. The pirate explains: "Plaintiff arranged to have the Domain Name resolve to a "for sale" page through which prospective purchasers could express interest in obtaining the Domain Name." (2:22-cv-02042, Complaint, Dkt. #1, ¶ 21). The pirate admits no prior use of TRX on any site. This favors bad faith.

IV. Use Of Brand in Site

The next factor relates to a defendant's "bona fide noncommercial or fair use of the mark in a site accessible under the domain name." 15 U.S.C. § 1125(d)(1)(B)(iv). For example, if a person buys <faucets.com> and has a plumbing service and the site uses the word "plumbing," this would evidence good faith. As explained above, this pirate admits it put the page up "for sale." It did not use "trx" on the site. This factor favors a finding of bad faith piracy.

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V. Diversion of Web Traffic / Illicit Use

TRX has fought hundreds of cyberpirates who were also counterfeiters selling illegal products. This prong is directed as the misuse of the web address for illicit purpose. In this case, the cyber-pirate admits it bought the URL as a financial investment for resale. This factor does not apply.

VI. Offer for Sale

The next factor relates to a pirate's offer to transfer, sell, or otherwise assign the domain name to the mark owner or any third party for financial gain without having used . . . the domain name in the bona fide offering of any goods or services. This prong is clearly admitted in the pleading to this Court as it reads: "Recently, the Plaintiff became interested in investments in digital assets, and was advised that the internet domain name TRX.com was available for sale." (2:22-cv-02042, Complaint, Dkt. #1, ¶ 10). "Plaintiff arranged to have the Domain Name resolve to a "for sale" page through which prospective purchasers could express interest in obtaining the Domain Name." (2:22-cv-02042, Complaint, Dkt. #1, ¶ 19). "Plaintiff has never used the Domain Name to advertise exercise products or services..." (2:22-cv-02042, Complaint, Dkt. #1, ¶ 21). This prong strongly suggests bad faith and cyberpiracy.

VII. Misleading Contact Information When Securing Domain

By far the best indicia of a bad faith mindset is a desire for an owner of something to obfuscate his/her identity. A cyber-pirate hides while a good faith investor discloses. This seventh prong relates to the "provision of misleading false contact information when applying for the" domain-name registration." 15 U.S.C. § 1125(d)(1)(B)(vii). The information provided was initially "au tuu" and located at street "Iceland" and city "Iceland." It is difficult to be more insulting. Even today, the pirate has never updated the information or even moved to a "privacy" service provider common in this space. The pirate even wrote: "Plaintiff used an alias as the Registrant name in the belief it would protect his personal privacy, as the owner of a valuable asset." (2:22-cv-02042, Complaint, #1, ¶ 20).

VIII. <u>Multiple Domains</u>

The next prong is a defendant's "registration or acquisition of multiple domain names"

that are "identical or confusingly similar to the marks of others that are distinctive at the time of registration of such domain names." 15 U.S.C. § 1125(d)(1)(B)(vii). The owner admits paying \$138,000 for a URL as a digital investment is evidence of clear cyber-piracy. (2:22cv-02042, Complaint, #1, ¶ 16). URL's are generally sold at \$1.99/year and this person acquired one for \$138,000 if the pleading is to be believed. It is difficult to conceive this party could randomly have acquired only a single domain. Discovery remains to be secured.

IX. Fame of the Brand

The final prong relates to the extent to which the mark incorporated in the ... domain[-]name registration is or is not distinctive and famous within the meaning of section (c). 15 U.S.C. § 1125(d)(1)(B)(ix). Section 15 U.S.C. § 1125(c)(2)(A) provides that "a mark is famous if it is widely recognized by the general consuming public of the United States as a designation of source of the goods or services of the mark's owner." *Id.* In the United States, the TRX GO product on Amazon has 10,528 ratings with an average of 4.8/5 stars. The online TRX Training Club App has well over 20,000 ratings and a score of 4.6/5 stars. The product is found in almost every gym in the world including – statistically - the gym of the Court of the District of Arizona. As part of <u>Annex C</u> to the <u>Attachment A</u> of the Forum® brief, TRX summarized, "we offer online printouts of websites from (a) Nigeria, (b) Madagascar, (c) Iceland, or even (d) Irak where TRX is used, advertised, and a symbol of quality.... A copy of the international distributor list which includes countries outside of the already numerous list of registered countries such as Colombia, Cyprus, Egypt, Hong Kong, Kazakhstan, Lebanon, UAE, Bahrain, Turkey, to name a few." (Villeneuve Declaration at <u>Exhibit A</u>, ¶ 15).

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V.

THERE IS NO REMEDY AT LAW

Generally, "[i]njunctive relief is the remedy of choice for trademark and unfair competition cases, since there is no adequate remedy at law for the injury caused by defendant's continuing infringement." *Century 21 Real Estate Corp. v. Sandlin,* 846 F.2d 1175, 1180 (9th Cir. 1988). In particular, the ACPA gives courts the power to "order the forfeiture or cancellation of the domain name or the transfer of the domain name to the owner of the mark." 15 U.S.C. § 1125(d)(1)(C) quoted in *Wilens v. Doe,* 3:14-cv-02419 (N.D. Cal.

Jul. 31, 2015). Public Law 116-260 passed on December 27, 2020, titled the "Consolidated Appropriations Act, 2021." The massive 2126-page bill changed only a couple of parts of the Lanham Act. Congress clarified the rebuttable presumption of irreparable harm to famous trademark owners as is the case here. The URL, in the context of infringement or cyber-piracy is irreparably harms and leaves TRX no remedy at law. The Lanham Act even gives TRX the choice between actual damages and profits or the election of statutory damages "of not less than \$1,000 and not more than \$100,000 per domain name, as the court considers just." 15 U.S.C. § 1117(d). TRX cannot imagine a set of circumstances where \$1 can be secured from the elusive and secretive pirate. TRX has no remedy available at law.

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VI. <u>THE BALANCE OF HARDSHIP FAVORS THE BRAND OWNER</u>

The Ninth Circuit has held that district courts may issue an injunction if the first two elements of the test are met and there are "serious questions going to the merits" and there is "a hardship balance that tips sharply toward the plaintiff." Alliance for the Wild Rockies v. *Cottrell*, 632 F.3d 1127, 1132 (9th Cir. 2011). On November 30, 2022, the alleged pirate filed a pleading with this Court in case No. 2:22-cv-02042. In a year, the WHOIS® database has never been updated. It still lists "au tuu" located at the street "Iceland" in the city of "Iceland" with the postal code "120" as the owner. (Villeneuve Declaration, Exhibit A, ¶ B-C). The pleading reads: "Recently, the Plaintiff became interested in investments in digital assets, and was advised that the internet domain name TRX.com was available for sale." (2:22-cv-02042, Complaint, Dkt. #1, ¶ 10). "Plaintiff arranged to have the Domain Name resolve to a "for sale" page through which prospective purchasers could express interest in obtaining the Domain Name." (2:22-cv-02042, Complaint, Dkt. #1, ¶ 19). "Plaintiff has never used the Domain Name to advertise exercise products or services..." (2:22-cv-02042, Complaint, Dkt. #1, ¶ 21). To Defendant, this is only an investment and compensation from TRX will suffice. The website has never been used. In sharp contrast, the nebula of pirates, counterfeits, and infringers has already pushed the brand to Chapter 11. (Villeneuve Decl. at Exhibit A, ¶ 11). TRX needs infringement, cyber-piracy to end. It needs this property back and is irreparably harmed from a phantom located around the world. While TRX® is famous, the same cannot

be said for TRX TRAINING[™].

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VII. <u>THE PUBLIC INTEREST FAVORS THE BRAND OWNER</u>

Here, if Defendants were using the URL and operated a website, the Court might factor the market interest. The URL is unused. Also, Congress passed into law the "Trademark Cyberpiracy Prevention Act" on October 25, 1999, it explained:²

Since domain names are available from Network Solutions, Inc. (NSI), and now other registrars, on a first-come, first-served basis, some owners have discovered that the domain name containing their trademark has already been registered. The situation has been aggravated by some people, known as "cyberpirates," registering domain names in the hope that they might be able to sell them to companies that place a high value on these trademarks. These cyberpirates have no intention of using the domain name in commerce, and instead often attempt to exact money from a company in exchange for domain names that relate to that company's trademarks. *Report to H.R. 3028 – Background and Need for Legislation*.

The ACPA's primary goal is to help owners of famous U.S. brands like Plaintiff against cyber-piracy and monetization of these URL's. The pleading filed in *Ming v. Fitness Anywhere LLC*, 2:22-cv-02042 confirms a 37-year-old restaurant industry operator from Malaysia asserts ownership. (2:22-cv-02042, Complaint, Dkt. #1, ¶¶ 2,9). As sole justification of ownership, it provides: "[r]ecently, the Plaintiff became interested in <u>investments in digital assets</u>, and was advised that the internet domain name TRX.com was available for sale." (2:22-cv-02042, Complaint, Dkt. #1, ¶ 10) (emphasis added). "Plaintiff arranged to have the Domain Name resolve to a "for sale" page through which prospective purchasers could express interest in obtaining the Domain Name." (2:22-cv-02042, Complaint, Dkt. #1, ¶ 19). "Plaintiff has never used the Domain Name to advertise exercise products or services..." (2:22-cv-02042, Complaint, Dkt. #1, ¶ 21). The ACPA's primary

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- ² Full report at:
- https://www.govinfo.gov/content/pkg/CRPT-106hrpt412/html/CRPT-106hrpt412.htm

purpose is to avoid such scenarios.

VIII. <u>CONCLUSION</u>

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U.S. veteran Randy Hetrick proudly invented TRX® and protected it around the world. He went to Standford University for an MBA and launched the best fitness product. But he became the victim of infringers and cyberpirates and today needs this Court's help. Cyberpiracy places brand owners in a difficult business position, either pay the ransom to get back its own URL and avoid costs of the legal battle, or embark on a multi-year expensive battle against a foreign ghost who refuses to play discovery. Congress enacted the ACPA and recently clarified the irreparable harm factor specifically to help famous brands like TRX®. Here, the filing with this Court of a pleading gives light in this darkness. A \$42,000 threeletter URL, made with no vowels was purchased for a whopping \$138,000. No one pays 350% of the value of something as an investment unless they know a fish is ready to bite on the hook. Here, the balance of hardship clearly favors TRX as the URL sits unused. TRX can indemnify and give remedy of law if Defense prevails at trial but no one can imagine this pirate can be paid to pay any portion of a judgment. Congress, as a matter of public policy, wants to regulate the internet, protect U.S. brand owners like TRX, and send messages that cyberpiracy is illegal. This Defendant hid his identity for a good reason, it knows what it does is illegal and the Court must help TRX. Based on the foregoing, Plaintiff respectfully requests the Court issue a preliminary injunction pursuant to Rule 65 of the Federal Rules of Procedure.

DATED this 20th Day of November, 2023

Tyler Allen Law Firm, PLLC

By: /s/ Anjali J. Patel_

Anjali J. Patel Attorney for Plaintiff

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| 1 | CERTIFICATE OF SERVICE | | | | | | | | |
| 2 | I hereby certify on November 20, 2023, I electronically transmitted the foregoing | | | | | | | | |
| 3 | document to the Clerk's Office using the CM/ECF System for filing and transmittal of a | | | | | | | | |
| 4 | Notice of Electronic Filing to the following CM/ECF registrant: | | | | | | | | |
| 5 | | | | | | | | | |
| 6 | Michael B. Marion BYCER & MARION | | | | | | | | |
| 7 | 7220 N. 16 th Street, Suite H Phoenix, Arizona 85020 | | | | | | | | |
| 8 | michael@bycelmarion.com | | | | | | | | |
| 9 | Attorney for Defendant Loo Tze Ming | | | | | | | | |
| 10 | By: <u>/s/ Chris Wisniewski</u> | | | | | | | | |
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